

**Articulation Agreement
between
Coastal Pines Technical College
and
Fairleigh Dickinson University**

This document establishes an articulation agreement between Coastal Pines Technical College (CPTC), located at 1701 Carswell Avenue Waycross, GA 31503 and Fairleigh Dickinson University (FDU), located at 1000 River Road, Teaneck, New Jersey 07666, that outlines coursework from Coastal Pines Technical College that may be applied to FDU's Bachelor of Arts in Hospitality & Tourism Management program ("Program").

The goal of both Coastal Pines Technical College and Fairleigh Dickinson University is to assist CPTC students to transfer into and successfully complete FDU's Bachelor of Arts in Hospitality & Tourism Management program. Coastal Pines Technical College and Fairleigh Dickinson University will work together to:

- Assist prospective transfer students at Coastal Pines Technical College to progress toward their baccalaureate degree goals at FDU.
- Enable Coastal Pines Technical College students to follow a course of study that provides skills needed to enroll in courses immediately upon acceptance into the Program.
- Allow CPTC students the opportunity to complete FDU's Bachelor of Arts in Hospitality & Tourism Management program in a timely manner by applying coursework taken at Coastal Pines Technical College.
- Advise Coastal Pines Technical College students that if they follow the terms of this articulation agreement, they may be admitted to the Bachelor of Arts in Hospitality & Tourism Innovation & Excellence program at Fairleigh Dickinson University.
- Facilitate cooperation between counseling offices and transfer centers at their respective institutions.

Fairleigh Dickinson University in partnership with the Coastal Pines Technical College has developed transfer procedures to implement this agreement.

To assure that the articulation agreement remains current, the respective parties agree to consult regularly on issues of enrollment, articulation, and program changes.

Terms of Articulation:

CPTC and FDU will provide students with all Program requirements, information, and a list of course equivalencies pertaining to this Agreement, including but not limited those set forth in Appendix A.

Agreement on Communication

CPTC and FDU agree to cooperate in the publication and promotion of the articulation agreement between the two schools. Both parties will facilitate the dissemination of information about this program to interested and qualified students, with both institutions providing academic counseling and advisement.

Agreement on Maintenance and Review

At least one administrator or faculty member from each institution will be appointed to act as a primary point of contact for the implementation of this agreement, to speak for the institutions, and to communicate details and modifications to respective faculty members, advisors, counselors, and others to whom the information is pertinent.

This Agreement and its requirements will be reviewed as necessary but at least annually.

Agreement on Accreditation

As a condition of this Agreement, each party shall maintain all applicable licenses and certification requirements and shall at all times during the term of this Agreement, meet all state or other regulatory entity requirements for such licensing, certification or credentialing.

Term and Termination

- a. This Agreement shall become effective on August 01, 2022 and shall remain in effect until August 01, 2027 and will automatically renew for subsequent one-year terms unless terminated by either Party.
- b. This Agreement may be terminated at any time upon the mutual written agreement of FDU and CPTC. This Agreement may be terminated without cause upon 30 days prior written notice by either Party.

Notices

Every notice required or permitted under this Agreement will, unless otherwise specifically provided herein, be given in writing and may be sent by either United States Postal Service Certified Mail, return receipt requested, or by reputable overnight courier, provided that such courier obtains and makes available to its customers evidence of delivery. All notices shall be addressed by the Party giving, making or sending the notice to the other Party at their address set forth below or to such other address as either Party may designate from time to time by written notice.

Notice shall be deemed to be given upon receipt; provided, however, that in the event a Party shall refuse to accept delivery, the notice shall nevertheless be deemed to be given upon the date of refusal to accept delivery. Notwithstanding the above, a notice of change of address shall not be effective until received.

Fairleigh Dickinson University
1000 River Road
Teaneck, New Jersey 07666

Coastal Pines Technical College

Attn: General Counsel

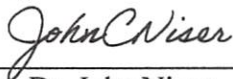
Other

- a. During the term of this Agreement and thereafter as required by law, both Parties will keep all student information confidential in accordance with the Family Educational Rights and Privacy Act, 20 U.S.C. 1232g and its implementing regulations at 34 C.F.R- 99.1 et seq. and N.J.A.C. 6A: 32-7.1 et seq.
- b. It is expressly understood that FDU and CPTC are independent contractors with respect to each other.
- c. The Parties to this Agreement hereby agree that they will not discriminate on the basis of race, sex, gender, creed, color, national origin, marital status, ancestry, age, marital status, affectional or sexual orientation, gender identity or expression, pregnancy status, veteran status religion, disability, socioeconomic status, or other protected status under applicable law; and that each will fully comply with all federal and state statutes, and all rules and regulations promulgated thereunder, concerning discrimination in connection with their respective obligations pursuant to this Agreement.
- d. This Agreement shall be governed by the laws of the State of New Jersey, including but not limited to N.J.S.A. 18A.
- e. Neither FDU nor CPTC shall have any liability for failure to perform under this Agreement due to events or conditions beyond its reasonable control or which make an essential purpose of this Agreement impractical to achieve. These circumstances may include, without limitation, natural disasters or acts of God; acts of war, terrorism, riots, or widespread criminal activity; changes in law, regulation, or rule; government acts or orders (including the extension or modification of a pre-existing governmental act or order); a state of emergency; labor disputes or stoppages; fire, storm, or other natural disaster; quarantines; new outbreaks or resurgence of Coronavirus or other communicable diseases, viruses or illnesses requiring quarantine or significant curtailment of activities; other pandemics or epidemics; or any other cause, whether or not similar in kind to the foregoing that is beyond a Party's reasonable control, taking into account the associated budget allocated by each Party to the activities contemplated hereunder.
- f. This Agreement constitutes the entire agreement and understanding between the Parties relating to the subject matter it addresses and supersedes all other agreements, representations and understanding between the parties with respect thereto. This Agreement may not be supplemented or modified except through a written and dated amendment signed by both parties.

- g. In the event a court of competent jurisdiction declares any provision of the Agreement to be void, the remaining provisions shall be deemed severed and shall remain enforceable to the full extent permitted by law.
- h. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original agreement and all of which shall constitute one and the same agreement. The counterparts of this Agreement may be executed and delivered by facsimile or other electronic signature by either of the Parties and the receiving Party may rely on the receipt of such document so executed and delivered electronically or by facsimile as if the original had been received.
- i. If necessary to comply with applicable law, this Agreement is subject to ratification and final approval by CPTC after receipt from FDU of a signed Agreement. In such event, CPTC will seek to expeditiously obtain the necessary ratification and approvals and will promptly inform FDU of any associated issues or delays.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the date first set forth above.

Fairleigh Dickinson University

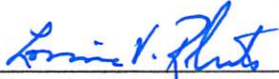


Name: Dr. John Niser

Title: Director, International School of Hospitality, Sports, and Tourism Management

Date: 07/28/2022

Coastal Pines Technical College



Name: Lonnie V. Roberts

Title: President

Date: 10-19-2022

Appendix A Program Requirements

Fairleigh Dickinson University, International School of Hospitality, Sports and Tourism Management shall be solely responsible for the requirements of its Program.

Students will be required to meet all admission requirements for Fairleigh Dickinson University. in addition to the following Program requirements:

- Successful completion of Coastal Pines Technical College Associate of Science General Business or successful completion of Coastal Pines Technical College Associate of Applied Science Marketing Management degree, with a minimum of 2.0 overall average on a 4.0 scale.
- Fairleigh Dickinson University may also accept a student's Diploma, or Degree from A Technical College provided student meets all admission and Program requirements.
- Meet with an Advisor at Fairleigh Dickinson University.
- Upon conditional acceptance to FDU, the student will submit an official transcript for consideration for enrollment to the Program.
- Students who are admitted to FDU and enrolled in the Program will be awarded 53 credits from FDU in accordance with the list below.

Meeting minimum admissions criteria does not imply a guarantee of admission to FDU.

Coastal Pines Technical College
and the corresponding Fairleigh Dickinson University transfer equivalencies

Fairleigh Dickinson University			Coastal Pines Technical College	
General Education Requirements	53 Credit Hours		General Education Requirements	
Written Communication	6			
WRIT 1002			ENGL 1101 (3 credits)	
WRIT 1003			ENGL 1102 (3 credits)	
Speech/Professional Communication	3			
COMM 20999, COMM 2101, SPCH 1155			SPCH 1101, COMM 1109 (3 credits each)	
Ethical and Moral Analysis	3			
ORGS 1100, PHIL 2255				
Quantitative Analysis	6			
Mathematics			MATH 1111 (3 credits)	
Mathematics, Statistics, Computer Science			MATH 1127, COMP 1000 (3 credits each)	
Science Analysis	6		BIOL 1111/L (4 credits)	
BIOL, CHEM, ENVR, ENGR, GEOL, SCIE, PHYS (+ one lab)			BIOL 1112/L (4 credits)	
			CHEM 1151/L, 1152/L, 1211/L, 1212/L (4 credits each)	
Art and Culture	6		<i>The lab two credits can go toward UNIV 1001, 1002</i>	
Performing / creative arts, computer animation, photography, creative writing, dance, film production, globalization, culture & identity				
			ARTS 1101, MUSC 1101, THEA 1101 (3 credits each)	
Social & Behavioral Science (One 2000 level or above)	6			
ANTH, ECON, CRIM, GEOG, POLS, SOCI, PSYCH, COMM			POLS 1101, ECON 2105, ECON 2106, (3 credits each)	
Humanities	6			
HIST, LIT, PHIL, ART HIST, FILM THEORY, HUMN			ENGL 2110, 2130, HIST 1111, 1112, 2111, 2112 (3 credit ea.)	
Foreign Language	3			
(Must be second level language ex. SPAN 1102)			SPAN 1101 <i>This course would be a free elective</i>	

University Core Requirements	8		
UNIV 1001 Transitioning to University Life *		<i>The Science lab 1 credit can fulfill the UNIV 1002, UNIV 1002 = 2 credits</i>	
UNIV 1002 Preparing for Professional Life**			
UNIV 2001 Cross-Cultural Perspective			
UNIV 2002/HRTM 2235 Global Issues or Sustainability			
*Waived for transfer students with 30 or more credits (plus 2 additional FE Transfer credits if room)			
** Waived for transfer students with 45 or more credit (plus 2 additional FE transfer credits if room)			
MAJOR REQUIREMENTS	27		
HRTM 2211 Accounting for Hosp Manager		ACCT 1100 Financial Accounting I (3 credits available)	
HRTM 4109 HOTS			
HRTM 3203 F & B Management			
HRTM 3207 Lodging Ops & Revenue Mgt.			
HRTM 4102 Distribution Channel Management			
HRTM 4204 Property Management			
HRTM 3208 Financial Management			
HRTM 2210 Sales & Marketing		MKTG 1100 Principles of Marketing (3 credits)	
HRTM 3209 HR Management (HOS 211)			
FREE Electives (22 credits must be Hospitality)	40		
HRTM 3105 Managerial Challenges			
HRTM 3106 Manager and the Group			
HRTM 3100 Work Experience 3			
HRTM xxxx Work Experience 4			
HRTM xxxx Work Experience 5			
HRTM xxxx Work Experience 6		<i>Free elective Foreign Language 1 can be a free elective</i>	
HRTM 4280 Domestic & International Tourism		SPAN 1101 (3 credits)	
		Total General Educational Required	53
		Total Major Required	27
		Total Free Electives	40
		Total Overall Credits for Graduation	120